## MATH 60604A Statistical modelling § 4a - Generalized linear models

HEC Montréal Department of Decision Sciences

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- Linear models are only suitable for data that are (approximately) normally distributed.
- However, there are many settings where we may wish to analyse a response variable which is not necessarily continuous, including when
  - Y is binary,
  - Y is a count variable,
  - Y is continuous, but non-negative,
- We consider particular distributions for binary/proportion and counts data, in order to do likelihood-based inference.

## Binary response variables

• If the response variable *Y* takes values in {0, 1}, we may assume that *Y* follows a Bernoulli distribution, meaning

$$P(Y = y) = \pi^{y}(1 - \pi)^{1-y}, \quad y = 0, 1.$$

- For Bernoulli random variables,  $E(Y) = \pi$  and  $Var(Y) = \pi(1 \pi)$ .
- By convention, failures (no) are zeros and successes (yes) ones.
- Potential research questions with binary responses include
  - Did a potential client respond favourably to a promotional offer?
  - Is the client satisfied with service provided post-purchase?
  - Will a company declare bankruptcy in the next three years?
  - Did a study participant successfully complete a task?

If the data are aggregated independent binary events with Bernoulli distribution, the distribution of the number of successes Y out of m trials is Binomial, denoted  $Bin(m, \pi)$  with mass function

P 
$$(Y = y) = {m \choose y} \pi^{y} (1 - \pi)^{m-y}, \quad y = 0, 1, ..., m.$$

The likelihood is the same (up to a normalizing constant that does not depend on  $\pi$ ) as that of m independent Bernoulli random variables and E (Y) =  $m\pi$ , Var (Y) =  $m\pi(1 - \pi)$ .

• If the probability of an event is **rare**, we often assume that the number of successes in a given time interval *Y* follows a Poisson distribution,

$$P(Y = y) = \frac{\exp(-\mu)\mu^{y}}{\Gamma(y+1)}, \quad y = 0, 1, 2, ...$$

- The parameter  $\mu$  of the Poisson distribution characterizes both its mean and variance, meaning E (Y) = Var (Y) =  $\mu$ .
- Examples of response variables include the number of
  - insurance claims made by a policyholder over a year,
  - purchases made by a client over a month on a website,
  - number tasks completed by a study participant in a given time frame.

## Notation for generalized linear models

- The starting point is the same as for linear regression:
  - We have a random sample of independent observations

 $(Y_i, X_{i1}, ..., X_{ip}), \quad i = 1, ..., n$ 

where Y is the response variable and  $X_1, ..., X_p$  are p explanatory variables or covariates which are assumed fixed (non-random).

- The goal is to model the response variable as a function of the explanatory variables.
- Let  $\mu_i$  denote the (conditional) mean of  $Y_i$  given covariates,

$$\mu_i = \mathsf{E}\left(Y_i \mid \mathsf{X}_{i1}, \dots, \mathsf{X}_{ip}\right).$$

 Let η<sub>i</sub> denote the linear combination of the covariates that will be used to model the response variable,

$$\eta_i = \beta_0 + \beta_1 \mathsf{X}_{i1} + \cdots + \beta_p \mathsf{X}_{ip}.$$

- There are three building blocks to the generalized linear model:
  - A probability distribution for the outcome Y that is a member of the exponential family (normal, binomial, Poisson, gamma, ...).
  - The linear predictors  $oldsymbol{\eta} = oldsymbol{X}oldsymbol{eta}.$
  - A function g, called link function, that links the mean of  $Y_i$  to the predictor variables,  $g(\mu_i) = \eta_i$ .

• The link function connects the mean to the explanatory variables,

$$g(\mu_i) = \eta_i = \beta_0 + \beta_1 \mathsf{X}_{i1} + \dots + \beta_p \mathsf{X}_{ip}$$
  
$$\Leftrightarrow \quad \mu_i = g^{-1}(\eta_i) = g^{-1}(\beta_0 + \beta_1 \mathsf{X}_{i1} + \dots + \beta_p \mathsf{X}_{ip}).$$

- In the ordinary linear regression model, we do not impose constraints on the mean  $\mu_i$  and  $\hat{\mu}_i = \hat{\beta}_0 + \hat{\beta}_1 X_{i1} + \cdots + \hat{\beta}_p X_{ip}$  can take on any value in  $(-\infty, \infty)$ .
- For some response variables, we would need to impose constraints on the mean.
  - For Bernoulli responses, the mean  $\mu = \pi$  must lie in the interval (0, 1).
  - For Poisson responses, the mean  $\mu$  must be positive.
- An appropriate choice of link function sets μ<sub>i</sub> equal to a transformation of the linear combination η<sub>i</sub> so as to avoid any parameter constraints on β.

Certain choices of the link function facilite interpretation or make the likelihood function convenient for optimization.

• For the Bernoulli and binomial distributions, an appropriate link function is the logit function,

$$\operatorname{logit}(\mu) \coloneqq \ln\left(\frac{\mu}{1-\mu}\right) = \eta \quad \Leftrightarrow \quad \mu = \frac{\exp(\eta)}{1+\exp(\eta)}.$$

• For the Poisson distribution, an appropriate link function is the natural logarithm,

$$\ln(\mu) = \eta \quad \Leftrightarrow \quad \mu = \exp(\eta).$$

• For the normal distribution, an appropriate link function is the identity function,  $\mu = \eta$ .

## Generalized linear model: linear regression

• Ordinary linear regression is a special case of generalized linear models, with

$$Y_i = \beta_0 + \beta_1 X_{i1} + \ldots + \beta_p X_{ip} + \varepsilon_i, \qquad (i = 1, \ldots, n)$$

where  $\varepsilon_i \stackrel{\text{iid}}{\sim} \mathcal{N}(0, \sigma^2)$ , i.e.,  $\varepsilon_1, \ldots, \varepsilon_n$  are independent and identically distribution normal random variables with mean 0 and variance  $\sigma^2$ .

This is equivalent to stating

$$Y_i \mid \mathbf{X}_i \stackrel{\text{ind}}{\sim} \mathsf{No}(\beta_0 + \beta_1 \mathsf{X}_{i1} + ... + \beta_p \mathsf{X}_{ip}, \sigma^2)$$

- Linear regression is a generalized linear model with
  - a normal distribution for the response and
  - the identity function as link function.